

November 5, 2018

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Notice of Management Indicator (October 2018)

We disclose index about our “*Demae-can*” business, in order to inform you monthly progress information timely.

	Oct. 2018	Y-O-Y
Number of orders (orders)	2,048,976	114.6%
Number of affiliated stores (stores)	17,577	113.2%
Number of active users (10k users)	272	111.8%
Number of locations for <i>sharing delivery</i>	67	(MOM: +4)

*Active users: the number of members ordered at least one time (from November 1, 2017 to October 31, 2018)

In October 2018, we started food delivery orders via “Amazon Echo Spot” since October 25th by corresponding to “Amazon Alexa”. Moreover, we will accept food delivery orders via “Amazon Echo Show” which will launch in Japan at December 12th.

In addition, less holidays and rainy days made delivery needs low in whole food industry in this month.