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Notice of Management Indicator (August 2019)

We disclose index about our “*Demae-can*” business, in order to inform you monthly progress information timely.

| | Aug. 2019 | Y-O-Y |
|---|-----------|------------|
| Number of orders (orders) | 2,673,922 | 122.7% |
| Number of affiliated stores (stores) | 19,911 | 115.7% |
| Number of active users (10k users) | 300 | 111.6% |
| Number of locations for <i>sharing delivery</i> | 215 | (MOM: +17) |

*Active users: the number of members ordered at least one time (from September 1, 2018 to August 31, 2019)

In August 2019, we implemented the limited 3 days offer “*Demae-can* half-price sale”. More than 3,600 restaurants which was the most in the past joined this promotion and many users enjoyed the food delivery at the home. As a result, we achieved the greatest number of orders per day in the last day of this promotion.

As for the expansion of affiliated stores, the newcomers like “SUBWAY”, “Krispy Kreme Doughnuts” etc. are joining *Demae-can* continuously. And also, “GYOZA OHSHO” and “COCO’S” have increased the numbers of their stores in *Demae-can* and expanded the service areas to provide the popular foods in August.