

February 5, 2018

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## Notice of Management Indicator (January 2018)

We disclose index about our “Demae-can” business, in order to inform you monthly progress information timely.

	Jan. 2018	Y-O-Y
Number of orders (orders)	2,032,105	134.3%
Number of affiliated stores (stores)	16,000	110.7%
Number of active users (10k users)	252	121.3%

\*Active users: the number of members ordered at least one time (from February 1, 2017 to January 31, 2018)

In January 2018, the number of orders was over 2 million per month for the first time thanks to the effect of TV commercial and the promotion “Mainichi Kaasan, Tokidoki *Demae-can*” since last December. Additionally, we enjoyed good media exposure like popular talk show.

Moreover, popular chain stores and local famous restaurants joined to our affiliated stores by the expansion of sharing delivery®. As a result, number of affiliated stores achieved 16,000 stores at the end of January 2018.